

### Bids Evaluation Report

Name of Procuring Agency:	Sindh Integrated Emergency & Health Services (SIEHS)
Tender Reference No.	Tender Document –T56/2023
Tender Description/Item/services	Fortigate Hardware Maintenance Contract
Budget Available	Yes
Method of Procurement	Single Stage One Envelope Procedure
Tender Published in Newspapers	Newspapers (Dawn, Jang and Kawish)
Date of Publication	10 <sup>th</sup> March 2023
Total Bids Received	04
Bid opening date by procurement committee	Tuesday, 28th March 2023
Bid(s) Rejected	None

#### Technical Evaluation Committee Report:

As per notification of SIEHS (copy attached) to establish technical evaluation committee, the following three staff nominated to perform technical evaluation of received bids against tender number 56/2023:

Description	Nominated Staff Member
User/requester department (IT Department)	Mr. Adnan Saify
Nominated staff member from Fleet Department	Mr. Muhammad Ibrahim
Nominated staff from Neutral Department (Administration)	Mr. Javed Usman

#### Summary:

In result of publication of tender, four bids were received from the following bidders:

- (1) M/s Pakistan Mobile Communication Limited (PMCL)
- (2) M/s Linuro Systems
- (3) M/s Lemon Communications
- (4) M/s Pronet Pvt. Ltd.

The technical evaluation committee thoroughly reviewed the technical proposals of the bidders in light of the technical evaluation criteria defined in the tender document.

#### **Result of Technical Evaluation** (duly signed technical evaluation report is attached):

**Bid(s) Qualified:** M/s Pakistan Mobile Communication Limited (PMCL) and M/s. Pronet Pvt. Ltd are **qualified** after meeting all aspects of eligibility and evaluation criteria as defined in the tender document. The bids further acquired overall 95 and 85.5 marks respectively in result of technical evaluation by the technical evaluation committee. However, the minimum marks for qualification is 70 described in tender document to consider technically qualified bidder.

**Bid(s) Disqualified:**

The bid of M/s. Linuro Systems has been **disqualified** as this bidder acquired 44.16 marks in result of evaluation performed by the technical evaluation committee of SIEHS. However, the minimum marks for qualification is 52.5 described in tender document to consider technically qualified bidder

M/s Lemon Communications bid was not evaluated, as its documents were not complete as per the eligibility criteria mentioned in the tender document.

Allocated Total Marks (maximum)	Total marks obtained by Bidder-1 M/s Pakistan Mobile Communication Limited (PMCL)	Total marks obtained by Bidder-2 M/s Pronet Pvt. Ltd	Total marks obtained by Bidder-3 M/s Linuro Systems
100	95	85.5	44.16
Quote Price incl. tax:	PKR 1,170,322.56*	PKR 1,648,325.90	PKR 1,387,881.59
Contract Awarded:	Yes	No	No
Remarks/Comments	Technically qualified and highest scorer and offered the lowest price.	The bidder is technically qualified however total awarded score is less than the bidder-1 and the offered price is also higher comparing with other two bidders.	The bidder is not technically qualified and the offered price found also high comparing with bidder-1.

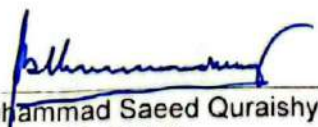
\* Price quoted M/s Pakistan Mobile Communication Limited (PMCL) in US Dollars, converted into Pakistani Rupees with the currency exchange rate of State Bank of Pakistan (SBP) on the day of financial bid opening i.e. 16<sup>th</sup> March 2023 which is PKR 282.9649= 1US\$ (reference SBP document enclosed as Annexure-2)

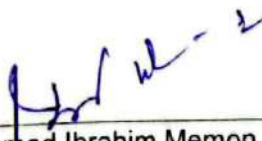
In light of the above rationale and analysis, M/s Pakistan Mobile Communication Limited obtained the highest score/marks among other two bidders, therefore, the procurement committee recommends to award the contract/agreement to M/s Pakistan Mobile Communication Limited considering the most advantageous bidder.


**Signatures of Technical Evaluation Committee:**
  
 Adnan Saify  
 IT Department

  
 Muhammad Ibrahim  
 Fleet Department

  
 Javed Usman  
 Administration Department

**Signatures of Procurement Committee:**
  
 Dr. Muhammad Saeed Quraishy  
 VC, DUHS  
 (Chairman)

  
 Mr. Mohammad Ibrahim Memon,  
 Additional Secretary (PM&I),  
 Health Department, GoS  
 (Member)

  
 Mr. Syed Salman Shah,  
 D.G. PDMA  
 (Member)

**Annexure – 1: Technical Evaluation Report**

**SINDH INTEGRATED EMERGENCY AND HEALTH SERVICES  
 TENDER DOCUMENTS**
**Technical Evaluation Report**

 Tender reference: Tender 66-2023

 Tender description / nature of work: Fortigate Hardware Maintenance Contract

 Method of procurement: Single stage - One Envelope

 Total bid received: 04 (Four)

 Bid opening date: Tuesday, 28<sup>th</sup> March 2023

 Bid rejected: None

ELIGIBILITY CRITERIA FOR BIDDERS	PMCL	Linuro Systems	Lemon Communications	Pronet Pvt. Ltd
Companies must be available on List of Active Tax Payers' of FBR (for Income Tax) and GST / SRB (For Sales Tax) websites	Available	Available	Available	Available
For any existing or previous service / goods provider to Sindh Integrated Emergency and Health Services (SIEHS) or Aman Health Care Services (AHCS), the bidder needs to obtain a ' <u>Satisfactory performance letter</u> ' from SIEHS or AHCS. This letter can be obtained by a written request to SIEHS's procurement department or technical end user department	Available	Not Applicable	Not Applicable	Available
Details of turn-over of at least last three years supported by income tax return document.	Available with hidden amount	Company registered in 2021	Only June 2023 available	Available
Affidavit on Rs. 100 stamp paper that the firm is not blacklisted & involved in any active litigation with GoP or GoS	Available	Available	Available	Available
Copy of tender fee of Rs. 3,000 in shape of Pay order should be in favor of Sindh Integrated Emergency and Health Services (NTN# 4979065-0)	Available	Available	Available	Available

**Technical committee members**
  
 Adnan Saifi

User dept. (IT)

 4<sup>th</sup> April 2023

  
 Muhammad Ibrahim

Other dept. (Operations dept)

 4<sup>th</sup> April 2023

  
 Javed Usman

Neutral dept. (Admin dept.)

 4<sup>th</sup> April 2023


**DOCUMENTS CHECKLIST**

List of Documents	PMCL	Linuro Systems	Lemon Communications	Pronet Pvt. Ltd
Complete Bidding Document, duly signed and stamped on its each/every page as acceptance of all terms & conditions	Available	Not Available	Available	Available
Copy of NTN / Income Tax Registration Certificate, Sales Tax Registration Certificate / On line verification of Active Tax Payer for Sales Tax	Available	Available	Available	Available
Minimum 3 years income tax return	Available with hidden amount	Company registered in 2021	Only June 2020 available	Available
Copy of CNIC of signatory of the Bid Form	Available	Not Available	Available	Available
1. Affidavit on Rs 100 stamp paper / e-stamp paper that: <ul style="list-style-type: none"> <li>a. the bidding company is neither blacklisted nor suspended by any National / International, including Provincial and Federal Government.</li> <li>b. the bidder has submitted the correct and complete information along with the bid/offer. If any document/information is found forged/engineered/fake/bogus at any stage, the bidder may be declared as Blacklisted in accordance with law and the bid security, performance guarantee and payment, if any may be forfeited</li> </ul>	Available	Available	Available	Part B missing

Technical committee members
  
 Ahsan Saifi  
 User dept. (IT)  
 4<sup>th</sup> April 2023


  
 Muhammad Ibrahim  
 Other dept. (Operations dept.)  
 4<sup>th</sup> April 2023


  
 Javed Usman  
 Neutral dept. (Admin dept.)  
 4<sup>th</sup> April 2023



**Evaluation Criteria**

• Qualified bidder will require 70% marks in technical criteria to qualify for financial evaluation

Sr #	Description	Requirements	Allocated Marks (maximum)	PMCL	Linuro Systems	Lemon Communications	Prone ( Pvt. Ltd
<b>Evaluation Criteria - 100 marks</b>							
1	Partner Certificate	Partnership Level	5	5	2	Not evaluated due to non-meeting eligibility criteria	5
2	Clientele POC details (Firewall and Analyzer SLA) - Minimum five clients	SLA Signoff document & customer feedback form	5	5	0		5
3	Technical resource CV with certification	Fortinet NSE4 certified - Minimum 2 resource	10	5	0		10
4	Principal & Local Support must be provided on site or on call	24x7x4 support	10	10	0		10
5	Firmware Upgrade	As & when needed	5	5	0		5
6	Configuration/ policies modifications	As per functional need	5	5	0		5
7	Report Customization	As per functional need	5	5	0		5
8	Training for 2 participants of SIEHS		5	5	0		5
9	Least quoted price		50	50	42.16		35.5
<b>Total</b>			<b>100</b>	<b>95</b>	<b>44.16</b>	<b>85.5</b>	

Technical committee members
  
 Ashraf Sairy  
 User dept (IT)  
 4<sup>th</sup> April 2023

  
 Muhammad Ibrahim  
 Other dept (Operations dept)  
 4<sup>th</sup> April 2023

  
 Javed Usman  
 Neutral dept (Admin dept)  
 4<sup>th</sup> April 2023


Annexure – 2: SBP document (Weighted Average Customer Exchange Rates<sup>1</sup> as on 16-Mar-23



**STATE BANK OF PAKISTAN**  
 DOMESTIC MARKETS & MONETARY MANAGEMENT DEPARTMENT

Weighted Average Customer Exchange Rates<sup>1</sup> as on 16-Mar-23

CURRENCY	BUYING	SELLING
AED	76.9833	77.0896
AUD	187.5669	187.8307
CAD	205.4070	205.7008
CHF	303.9992	304.4414
CNY	40.9569	41.0089
EUR	299.5873	300.0323
GBP	341.0765	341.5798
JPY	2.1259	2.1289
SAR	75.2254	75.3321
USD	282.5488	282.9649